

Continued growth in cargo traffic in Q4 2017

Growth in cargo traffic on Scandlines Helsingborg-Helsingör continued in Q4 2017, and the increasing cargo traffic entailed higher capacity utilisation on the route's ferries despite a minor decline in the number of cars. Capacity was increased by expanding the timetable of the Hamlet ferry by 5 hours per day as per 1 December.

- The number of departures was 12,300 – on level with Q4 2016. Precision remained high, and the capacity utilisation of the car deck continued to rise.
- The number of transported trucks increased in Q4 as well with around 5% to 109,500 (2016: 104,400), and transported goods increased by almost 4% to 1,252,000 tons (2016: 1,206,000 tons).
- Scandlines Helsingborg-Helsingör transported 265,000 cars in Q4 2017 (2016: 272,000), corresponding to a decline of around 2%. Bus traffic on the route came to 2,600 transported units in Q4 2017 (2016: 3,200). The total number of passengers declined by 4% to a little less than 1.44 million in Q4 2017 (2016: 1.5 million).
- The use of AutoBizz Smart increased 7% compared to the same period last year.

"Our freight customers appreciate the precision and reliability we offer, and they have welcomed the increased flexibility brought about by our capacity expansion and more daily departures. The continued progress in cargo traffic on our floating bridge spells good news for regional trade, and alleviated the slightly lower car and bus traffic we saw during autumn," said Johan Röstin, CEO of HH Ferries AB.

HH Ferries Group has launched several initiatives with a view to strengthening and improving the offering to its customer groups. In addition to increasing capacity on the route, the organisation was strengthened with the hiring of a CCO, and most recently an entirely new and ambitious eating and meeting place – LAT56° Bistrobar – opened at the ferry Hamlet.

"We have to live up to our customers' expectations for good service experiences and reliability at all times, and when we are also able to add something new – which LAT56° Bistrobar will certainly be – we are expanding our strong offering and strengthening our spot in the public awareness on both sides of Öresund. We are an integrated part of the region's life when it comes to our role as a reliable traffic connection as well as when family and friends want to meet and share great experiences, said Johan Röstin.

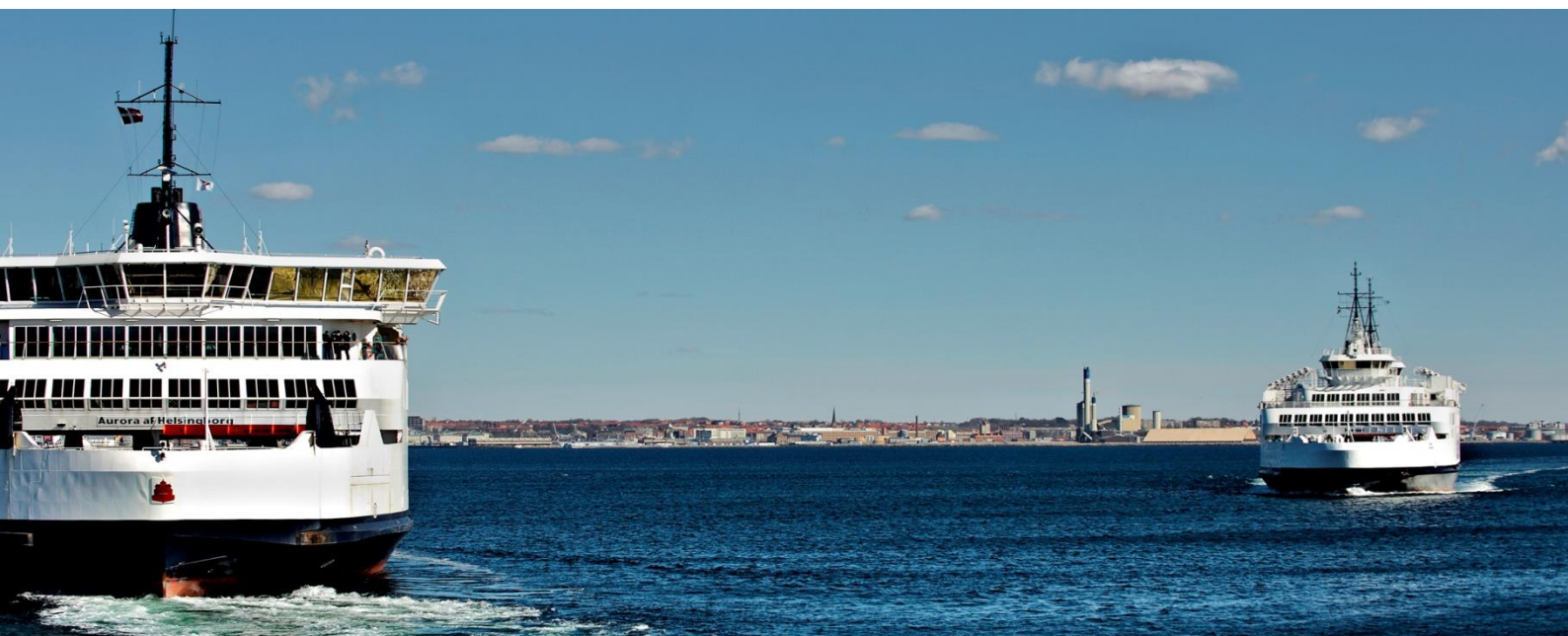
For further information, please contact

Johan Röstin, CEO at HH Ferries AB, phone +46 42 18 60 55

HH QUARTERLY is published every quarter and contributes to the public debate with concrete facts concerning the traffic and financial development of the Öresund region, which Scandlines Helsingborg-Helsingör plays an important role in promoting.

www.hferriesgroup.com – +46 42 18 60 00

HH Ferries AB – Knutpunkten 43 (post) / Bredgatan 5 (visits), SE-252 78 Helsingborg



Scandlines Helsingborg-Helsingör

- on time departures at all times

HH Ferries Group operates Scandlines Helsingborg-Helsingör, transporting up to 50,000 passengers and 9,000 cars across Öresund on a daily basis with departures every fifteen minutes. The five modern vessels on the route offer travellers a short travel time of 20 minutes and a pleasant break with the option of shopping at low prices and enjoying a wide selection of food and beverages onboard.

An efficient and environmentally friendly traffic machine

Scandlines Helsingborg-Helsingör is the region's floating bridge with the five vessels Aurora, Tycho Brahe, Hamlet, Mercandia IV and Mercandia VIII. The ferries are environmentally friendly and fitted with catalytic converters. Aurora and Tycho Brahe are converted to battery operation at a total investment of around SEK 300 million. INEA, the EU's executive agency for innovation and network, supports the project with around SEK 120 million.

In 2017, Scandlines Helsingborg-Helsingör transported 7.1 million passengers and 1.3 million cars, 428,000 trucks and 18,000 buses, corresponding to around 20% of the vehicles crossing Öresund¹. The route promotes integration and growth in the Öresund region, and is operated by 750 employees. It operates on a daily basis to ensure an efficient connection between Denmark and Sweden with a view of making travellers' crossing as pleasant and efficient as possible. The route furthermore contributes to generating up to 2,000 jobs in the region.

The ferry route is marketed under the trademark Scandlines Helsingborg-Helsingör and is owned by the company HH Ferries AB, headquartered in Helsingborg. Johan Röstin is CEO of HH Ferries AB, which is owned by investment company First State Investments.

¹ The total number of transported vehicles on the connections Scandlines Helsingborg-Helsingör and the Öresund Bridge.